As the Trust moves into its 34th year, one can’t help but recall a catchy old automobile ad campaign: “It’s not your father’s Oldsmobile.” That phrase was designed to convey product modernization and growth to a younger generation, and the thrust of that campaign applies equally well to our evolution. We are today a larger and more diversified organization than the entity incorporated in 1985, with a considerably expanded community role.

We have a lot more conserved land to steward. The Trust acquired its first fee property, in August 1986, and by year-end had acquired three easements for a grand total of 67 acres conserved. As of this writing, the Trust is responsible for over 11,000 acres, with the acquisition of Meadowbrook Forest. The Trust has also greatly expanded its community outreach in recent years. Starting with the Walks and Talks program, in 1999, it has since sponsored or co-sponsored numerous programs across its communities, including lecture series on conservation issues, programs at local schools, alewife restoration projects, and employment of a Bagaduce River Steward to enhance public awareness of the importance of this unique watershed. To support this activity, the Trust has grown from an all-volunteer operation (it hired the first full-time E.D. only in 2001) to one with six full-time employees who have the requisite skills to execute the Trust’s varied daily operations.

Over the past 33 years, we have evolved from an entity concerned solely with conserving land to one that understands the need to instill an understanding of why conservation and stewardship are so important to preserving community. Going forward we plan to continue our mission of conserving nature’s elements and also to expand our outreach accordingly.

So, as with the Oldsmobile, we’ve changed and, if you will, upgraded our product line to make it more relevant in a changing world. Thank you for all you do to support this important work.

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**2018 Gifts for Operations**

| Foundations |
|------------------|--------------------------|
| **$100,000 and over** |
| Anahata Foundation |
| **$25,000 to $49,999** |
| Francis T. and Louise T. Nichols Foundation |
| **$10,000 to $24,999** |
| Belayer Fund - Maine Community Foundation |
| Harris Mathews Charitable Foundation |
| Hartfield Foundation |
| **$5,000 to $9,999** |
| Springfield Foundation |
| **$1,000 to $5,000** |
| Dorothy & Arno Day Foundation |
| Sasco Foundation |

<table>
<thead>
<tr>
<th>Heritage Society</th>
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<tbody>
<tr>
<td><strong>$10,000 to $25,000</strong></td>
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<tr>
<td>Anonymous</td>
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<tr>
<td>Paul G. Birdsall</td>
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<tr>
<td>Blaise deSibour &amp; Leslie Clapp</td>
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<td>Dr. Douglas &amp; Posie Cowan</td>
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| **$5,000 to $9,999** |
| Anonymous |
| Wendy & Jack Brown |
| Leonard & Elizabeth Buck |
| John & Janet Fuller |
| Mrs. Francis W. Hatch |
| James & Diane Lyon |
| Katy Rossow |

| **$1,000 to $4,999** |
| Norman & Maryann Alt |
| Lucy Ambach |
| Leslie Anderson & Dan Nygaard |
| Chris Austin & Marcia McKeague |
| Donald Austin & Karolyn Ide |
| Robert Balaban & Tori Hampshire |
| Daniel & Judith Ball |
| Mary Barnes & Peter Niel |
| Henry P. Becton Jr. |
| Wilson P. Becton |
| Jessica Boger & Greg Rapawy |

| **Anonymous** |
| Mark Cahn & Jackie Frankfurt |
| Hans Carlson & Johanna Barrett |
| Peter & Sandy Clapp |

| **Clements Family Charitable Trust** |
| John & Anika Clements |
| Robin Clements & Beth Gutcheon |
| Tyler Clements & Lily King |
| Camilla Cochrane |
| Dr. Cheryl M. Coffin & Ralph Topham |
| Malinda & Jon Curtis |
| Jim & Joan Darby |
| William & Nina Doak |
| Ben & Dianna Emory |
| Jean & John Eysenbach |
| Mrs. Eugene Furth |
| Larry Flood & Tyler Knowles |
| Terry & Sally Gray |
| Grace & Bill Gregor |
| Philip & Sarah Gwynn |
| **Anonymous** |
| Emily & David Hawkins |
| Charles & Ann Holland |
| Jon & Peggy Hopkins |
| Nancy & Charlie Hoppin |
| Hans A. Huber |
| Ted & Anne Johnson |
| Eric & Carol Judson |
| Jim & Marsha Kannry |

Continued on Page 9
I would like to share a vision with you today.

It’s a vision of land conservation on the peninsula. It’s also a vision of your communities here in Downeast Maine, and of how I see Blue Hill Heritage Trust participating in the future of both.

The vision is simple. It sees a time when together we have conserved the farmland, forest, wetlands, and wildlife habitat needed to sustain ecological and community health in a changing climate. It’s a time when we have collectively protected the community resources and sense of place needed to conserve tradition and heritage here on the peninsula. In this view, our communities have embraced a stewardship ethic, and have recognized the value of conservation for its own sake even as we value the more tangible recreational, economic, and quality-of-life benefits of conserved land and water. This is a time when our communities have come to see the vital connection between healthy land and healthy people.

This is the goal toward which I believe we are working, and one you are achieving with your support of the Trust: your gifts of time, ideas, and dollars. You have helped give shape to this picture in my mind, in fact, and you will be integral to it becoming a reality.

A few years ago, the Trust reached out to you and asked for your feedback in a survey. We asked you about our past performance and about future endeavors in which we might engage, and your ideas informed our strategic planning. We heard that you were concerned about wildlife and habitat, and about creating a connected landscape that would allowed movement for healthy populations of animals and birds. You told us, too, that you liked the increased outreach the Trust was doing and wanted to see more. Lastly, you challenged us to be an increasingly integrated and more public organization, and I believe that we have gone a good way toward making all of this happen.

Since that time, we have expanded both our land holdings and our operations rather dramatically. In particular, we have acquired two large forests, both over 2000 acres. These woodlands are huge wildlife islands and anchor points for building that connected landscape. They are also places where we can practice large-landscape conservation management and land stewardship, and this is something new for BHHT.

We knew these large forests would challenge us to think more broadly and holistically about our land stewardship, and last year we hired Sandy Walczyk to be our staff forester. She is taking the lead in managing our woodlands for the benefit of people and wildlife together. Part of her job, too, is to teach people about forests and their care, and this ties directly into the other aspect of our growth.

In the last few years, we have reached out into your communities in a much broader way. Especially in schools, we have worked to engage everyone in the care for and understanding of the land on which we all depend. We want everyone to understand our conservation work, but we especially want to inspire the next generation to carry on the work you have helped us start. Chrissy Allen began this work, back in 2015, and we have now added Landere Naisbitt to our team. She is coming to us from the Antioch environmental graduate program and will add important new dimensions to our outreach.
Thank You for Your Support!

All of this change challenges us to think carefully about the Trust and our work. Staff growth for the sake of growth is not our goal, but our increasing land holdings and our need to engage the next generation of conservationists has necessitated growing our capacity. Interestingly, this has opened new opportunities in our conservation work, for we now have a group of well-educated and passionate people who are innovating and leading at both the state and national level. They are working on our land, but their work is reaching a wider audience.

This region has a long and rich history of conservation. Ideas and practices fostered by writers, farmers, and landowners have made their way from the Blue Hill Peninsula into the wider world. BHHT has been a part of that, and I want to continue to build on that heritage of conservation, doing good work in protecting land and water, but also advancing conservation in a broader sense.

Toward that end, I would like to share with you our new mission statement. The core of our work has not changed, but we have added to it, and this new statement is meant both to acknowledge the changes which have already happened at the Trust, and to aspire to more as well. Our mission is:

To lead in conserving land, water, and wildlife habitat on the greater Blue Hill Peninsula. To teach and practice a stewardship ethic. To promote ecological, economic, and community health for this and future generations.

And there is one last aspect of vision I would like to share with you today. We aspire to continue to increase Blue Hill Heritage Trust’s conservation lands and our role as an energetic, effective, innovative, well-managed, and well-funded community organization. Making this a reality will rely fully on your ideas, your enthusiasm, and your continued engagement.

Conservation is an act of hope and it is a community effort. It is an effort in which BHHT might lead, but which relies on many more people being invested in doing good work. So thank you for all you do for the Trust and, as you read this report of the year just past, please keep in mind the future toward which we are all working.
In early 2019, we closed on another 2000 acres of forest north of Patten Stream. A majority of this purchase was being funded by a National Coastal Wetlands Grant from the US Fish and Wildlife Service and by a grant from the Anahata Foundation. Both grants recognize wetland protection and the work that the Trust is doing to secure habitat and wildlife corridors on the peninsula. Like Surry Forest, this new property will be a place for education and stewardship programs.

Blue Hill Heritage Trust began protecting Land in 1985, and 2018 was another great year for conservation on the peninsula. We completed the purchase of Caterpillar Hill and received many generous gifts of land. Our Snows Cove Preserve was increased with the donation of ten adjacent lots by Bill Brown. The Lawrence Family Foundation added to the Patten Stream Preserve with a pledged gift of 138 acres on the east side of the stream. Finally, we added significantly to our Peter’s Brook trail system with the gift of Penny’s Preserve by Rich Storck and Aletha Langham.
Each year BHHT provides a summary of its audited financial statements to you, our donors. We report to you how we spend and steward your gifts, and because BHHT is growing and changing quickly, we have also begun to share more details about our fundraising activity, future funding needs, and plans for meeting those needs.

Our income falls into two broad categories. These are unrestricted donations for operations and restricted donations, bequests, and grant income for projects. Unrestricted donations are those you send with no specifications about how we direct the dollars. The median unrestricted donation amount continues to be $100, and these donations fund 73% of our operating budget. They are vital to all our work.

Restricted donations are those that you have designated for a specific project or need. Restricted donations and grants received may be held aside until needed for the intended project, at which point they are released into the annual budget. In 2017, we released $848,000 of previously donated, restricted income into the budget. Most of this was dedicated to the purchase of Surry Forest. In 2017, new restricted donations, bequests and grant income contributed an additional $737,000 to our long-term stewardship and special project needs. These funds will be released in the future as needed.

In 2017, we completed the purchase of Surry Forest and began work on the latest Caterpillar Hill project. The costs associated with the acquisition and stewardship of these ecologically and culturally important properties, along with our commitment to providing competitive compensation to our talented staff, contributed to increased operations costs in 2017. Of those total costs, 75% went to land protection and stewardship, 15% to administration and general operations, and 10% to fundraising. We are pleased to report that these cost increases were matched by the increase in income from grant funding, merchandise sales, and individual donations.

BHHT is growing, and we are keenly aware of our responsibilities to the lands we conserve, the communities we serve, and to the financial resources we steward. Thanks to your consistent and generous donations of money and time, we continue to meet our responsibilities and grow our leadership in the conservation landscape. The contributions you have made allow us to bring new lands under conservation, to complete and improve upon education and outreach projects, and to further our stewardship work. Thank you for all that you do.

Johanna G. Barrett, Treasurer
In 2018, the Trust collaborated with numerous partners on more than 40 community and educational events around the peninsula. These were attended by over two thousand people, and ranged from lectures to farm tours, and winter hikes to the Wild and Scenic Film Festival. We helped sponsor larger community events like the HOP, Harvest Festival, and Tree Lighting, all with the goal of conserving community along with land.

We continued to work with kids in all ten peninsula schools, both directly and through Explore Outdoors!, a collaborative program we run with Downeast Audubon and Great Pond Mountain Conservation Trust. Kids are a primary focus for us because it is they who will carry our work into the future and be the next generation to fulfill our promise to conserve land in perpetuity.

In all these ways, Blue Hill Heritage Trust is working to conserve land and community in our service area. We want to be the strongest community partner we can be and to make conservation relevant and important to everyone on the peninsula.

BHHT was proud to collaborate with the following organizations in 2018:

SEED Barn, Cynthia Winings Gallery, Blue Hill Public Library, Downeast Audubon, Great Pond Mountain Conservation Trust, Blue Hill Peninsula Chamber of Commerce, Northern Light Blue Hill Hospital, Nichols Day Camps, Healthy Peninsula, Maine Maritime Academy, Maine Coast Heritage Trust, Town of Penobscot, Downeast Salmon Federation, Schoodic Institute, Shaw Institute, Downeast Conservation Network, Downeast Institute, Maine Farmland Trust, Blue Hill Garden Club, Brooklin Garden Club, Native Gardens of Blue Hill, Colloquy Downeast, Wild Seed Project, Island Heritage Trust, Blue Hill Co-op, Speaking Up For Us, Surry Conservation Commission, Tim Trelease Studio, Flash! In the Pans, Strong Brewing Co, DeepWater Brewing Co, Town of Blue Hill, 4-H

Blue Hill Consolidated School Students researching the Bagaduce River

Blue Hill Consolidated School Students removing invasive plants from their campus

Blue Hill Garden Club planting American Chestnut trees with the Schoodic Institute and Earthwatch fellows

Runners in Surry Forest, Part of the Downeast Conservation Race Series
Your Support Makes It Possible

Heritage Society (cont.)
Sarah & Wilson King
Jeff & Kathy Kloft
Nico Lawton
Robin Lincoln
Ann K. Luskey
Steve & Jeanne Maritz
Rob & Becky McCall
John & Carol Merrifield
Lorena Mitchell
Sally Mitchell & Crispin Spencer
Diane & David Modesett
W. Tabb & Rosaline Moore
Terry & Bebe Moulton
George Murnaghan
Ocean Ledges Fund of the Maine Community Foundation
Brooke & Julia Parish
Katrina R. Parson
Dr. Burton W. Pearl & Linda M. Elder
Tom & Nancy Post
Ron & Mary Pressman
Patricia Quirk
Teresa Rankin
Susan Richardson
Thomas & Joy Richardson
Andrew Rosenthal & Shari Levine
John Rowe
Philip & Elizabeth Ryan
Mary Allison Rylands
Sasco Foundation
John & Katherine E. Stookey
Anonymous
William & Phyllis Taylor
Helen Weinland
Michael & Debbie White
Anonymous
Williams Family Foundation
Blue Hill Peninsula Chamber of Commerce
Blue Hill Wine Shop
Bon Fete Cuisine
Carl Gilley Landscape Design/Thrinax, Inc.
Castine Kayak Adventures
Cheryl L. Boulet CPA
Compass Rose Books
Dan's Flower Farm
Elliott & Elliott Architecture
Furbush-Roberts Printing, Inc.
Gallery B
Hammond Lumber
Horsepower Farm
Hypno-Health
Isle au Haut Boat Services
Jones, Kurioloff, & Sargent, LLC
King Hill Farm
Leaf and Anna LLC
Leslie Anderson
MAE LLC
Merle B. Grindle Agency
Otter Cove Construction, Leif Deetjen
Pugnuts Ice Cream Shop
Pyramid Studios, Inc.
Quill's End Farm
Rooster Brother
Sage Collins Surveying
Seal Cove Boat Yard, Inc.
String Theory Hand Dyed Yarn
The Activity Shop, Inc.
The Christopher Group
The First
The Seed Barn
Wellness Chiropractic
Wendy Alpaugh
Yanni's Pizza

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Karen & Edward Applebome
Gary & Coleen Barbeau
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Mike & Lynne Blair
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Dina & Dan Cassidy
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Annie & Tony Chevalier
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Ruth Davis
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Maynard and Jean Forbes
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Charlotte Hill
Diane & Todd Katz
Carolyn Leith
Rob Loomis & Leslie Becker
Jonathan Lupfer & Susan Berseth
Marjorie MacArthur
Maine Coast Heritage Trust
Jim & Linda May
Ric & Linda Murphy
Bruce Norelius & Landis Green
Tim & Barb Poole
Margaret E. Richardson
Bob & Bette Schmit
Susan Shaw & Cynthia Stroud
Candace & Richard Stern
The New York Times Community Trust
Scott & Joann Thurston
Stephen Van Winthrop & M. Jane Williamson
Wellington Management Company, LLP
Ellen Werner
Anonymous
Stefanie & Andrew Young

$250 to $499
Anonymous
Thomas Beck & Kerri Jones
Virginia R. Boothe
Sergei Breus
Robert D. Broeksmit & Susan G. Bollendorf
Peter & Debby Burt
Bob & Carol Calder
Teo & Lindsey Canino
Julie & Bobby Cleveland
Julia Cluett & Bob Shepley
Mark & Libby Cluett
Joe Colby & Judi Hilliker
Dr. Nicholas & Donna Constantinople
Nancy & Tom Crowe
Christopher DeGraw & Terry Mullenburg
Dethier Family
John F. Edwards
Nancy & Charles Evans
Eysenbach Charitable Fund
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Tom & Gina Grogan
Hanna & Kris Henderson
Andrew Hikade & Annika Treybal
Skip and Breeze Hobbs
Stephanie Holmes & Colin Fay
Anonymous
Jeremy Kazan & Kendra Thulin
Barbara Kelly
Sally Lupfer
Jonathan Lusk
Christopher Lydon & Angela Definis
Margaret Matter
Charlotte & Robert Oehman
Nigel Purvis & Susan Fadowski
John & Rebecca Randall
Hans Reuter
Leo Reynolds & Ann Parrent
Frank & Jinx Roosevelt
Martin Savalchak
Larry Schwenk & Linda Loretto
Ingrid & Doug Scott
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Sherry Streeter & Jon Wilson
Sarah & James Talay
The Benevity Community Impact Fund
The Wilder- Guiles - Labrum Family
Lisa & Rex Thors
Kevin Tompkins
David Ziff & Alan Bell

$100 to $249
Cliff Abrams & L.A. Bykowski
Jay Abramson & Nancy Frank

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Camden National Bank
El El Frjoles
Ellen S. Best, Attorney at Law
Fairwinds Florist
Parker Ridge Retirement Community
Take Off Events
$250 to $500
Blue Hill Co-op Community Market & Café
Blue Hill Inn
Hale and Hamlin, LLC
Hamilton Marine
Jud Hartmann Gallery
Mainescape Garden Shop
Strong Brewing Company
Trade Winds Marketplace
$100 to $249
5 Star Nursery & Orchard
Acadia Law Group, LLC
Arbovine Restaurant/DeepWater Brewing Co.
Armaid Company
Bar Harbor Bank & Trust
BHD Containers
Birch Moon Midwifery
Blue Hill Farmers Market
Your Support Makes It Possible

Betsy Adams & Bob Murphy
Tyler Albert
Debbie & Rick Alexander
Jon Allen
Anthony L. Arnaud
David Asch & Lynn Cherry
Rich & Diane Audette
Si & Lila Balch
Dorothy Bean
Tony & Betty Beardsley
Cynthia Beeton
Ellen Best & Geoff Anthony
David Bicks
Tom Bjorkman & Roxanne Donahey
Cathi & Larry Bost
Michael & Elizabeth Boucher
Rich & Cheryl Boulet
Standish & Virginia Bourne
Jim & Kathleen Bower
Barbara Bramble
Patricia Briska
Susan & Steve Brookman
Marcia Brown
Peter G. Brown
Ken & Kathy Burgess
Bill Byers
George & Jane Cain
Ann & Tom Chapman
Diana Chase
Lynn Cheney
Jim & Bob Church
Dr. Daniel G. & Catherine M. Coit
Eben & Tara Colby
Charles Collison
Adam & Melinda Crippen
Dr. Martin & Dr. Semena Curlik
Anne Cushman
Estelina Dallett & Alan Cohen
Patty Deetjen
Leif Deetjen
David M. Dietrich
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Brad & Priscilla duPont
Wade & Virginia Duym
William & Kathryn Eisenhardt
Anne Lovesemy & Gey Estren
Don & Merrie Eley
Sam & Linda Emerson
Eysenbach Family
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Betsy Frawley & James Lilton
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Virginia Roeherg Kaufmann
Shelly & Jeff Kehl
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Graham & Michele Kinsman
George & Cynthia Knapp
Judy Knight
The Koch Family
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Timothy Williams
David & Elise Wilson
Diana Marston Wood
Barbara Woodhouse
Ben Wooten
Nadia Zonis
Sydelle Zove & Stephen Kaufman
Thank You!

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Lucas Allen & Chrisy Beardsley Allen
Tony Aman & Kate Morse
Amazon Smile
Stephanie Aquilina
Eryn Arsbuckle
Paul & Julie Astbury
Kevin Bach & Michelle Berger
Elizabeth Beardsley
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John Barbour
Jo Barrett
Nancy Baur
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Max & Martha Bell
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James Bergin & Judith Garvey
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Holly Bixby
Temple & Victoria Blackwood
Blue Hill Bridge
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Susan & Charles Guilford
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Brinley & Rooney Hall
Cynthia Hamilton
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Elsa Harnett
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Beverly Hawkins
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Groves E. Herrick
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Ann Humphrey & Aaron Glazer
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Jennifer Johnson
Gary & Janice Kait
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Markel’s Bakehouse
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Richard & Lorna Nutt
Susan O’Connor
Old Actey Fowt
Steve & Carol Orlowsky
Philip & Lydia Osgood
Panache
Grace Parish
Madeline Parish
Lindley & Anne Parker
Timothy & Elizabeth Parson
Eliza Peabody
Judy Powell & Tom Croker
Eve Pritchard
Michael Quintal
Chris & Peggy Raphael
Fllo Reed
Cathy Rees & Ric Pomilia
Travis Reiley
Anne Reinish
Lenna Richardson
Brian Rogers
Robert & Patti Rohlins
Constance Rosenblum
Robert A. Roth
John Ruger & Dee Kinsley
Michael Ruggle
Richard & Nancy Salminen
Sallie & Bill Satterthwaite
Elise Schelhase
William & Joy Schmitt
Sarah Schindewolf
Carl & Katherine Schoettle
David Schoonover & Barbara Griffiths
Pat Sntoch
Margot S. Semler
Howard Sharp
Margaret Shaw Chernosky
Matt Shaw
Pam Shields & David Pincumble
Janet Simpson
Michael Sinclair
Donald & Shelley Small
Elizabeth Solet & Kevin Ross
Trace Spencer & Hank Davis
Catherine & Scott Springer
Mary Stack
Alexandra Stark
Nancy & Fred Stine
Nancy & Ron Stoller
Jonathan & Chris Stoley
Tim & Bev Stone
Noel & Elizabeth Stookoey
Katherine Strater
Karen & Kevin Surma
Marie Taylor & Dick Teneyck
Sheryl Taylor
Keith & Zoe Tenney
Richard & Yvette Tenney
Joan & Raphael Thelwell
Barbara Thorpe
Whitney Thurston
Robert & Judith Tredwell
Frederic Viennot & Kate Tomkins
Anne Vogt
Anne M. Walker
Bob Walker
Hannah Webber & Greg Forrest
Kenneth & Holly Weinberg
Becky Wentworth
Marjorie & Thomas Wheeler
Diane Wiener
Deborah Wiggins & Phil Norris
Madley Woods
David & Rosemary Wyman
Lucas Yoder
Tate Yoder
Frederick Yost
Elizabeth &Christopher Young
Donna & Rick Zalis
Geoffrey Zents & Emily Nash

Every effort was made to ensure the accuracy of this list. If you find an error, please let us know, and accept our sincere apologies.